

## NLP Master Practitioner Certification Standards

Subject	Content	Competence
<u>Modelling</u>	Identification of skill Approaches to modelling: <ul style="list-style-type: none"> <li>• John Grinder</li> <li>• David Gordon/Graham Dawes</li> <li>• Robert Dilts</li> </ul> Strategy elicitation and installation Boundary testing Writing a technical report	Notice/identify skills to model Replicate skill Describe structure of skill  2-3 examples during course modelling project
<u>Metaprogrammes</u>	LAB Profile Other metaprogrammes: Time, communication	Recognition of metaprogrammes in behaviour Recognition of metaprogrammes in language Speak in different styles (where applicable) Speak to different styles (where applicable)  - 2/3 examples of each
<u>Beliefs</u>	Identification and structure Categorisation Out-framing limiting beliefs Generative use of above	Describe identification of beliefs in conversation  - 2-3 examples Take someone through the categorisation process and identify limiting beliefs  - 1 example Use out-framing/generative approach to belief change for self-others  - 2 examples

<u>Submodalities</u>	Linguistic and behavioural markers Compulsion blow-out Use of language, tonality and physiology to pace and lead state via submodalities	Describe examples of linguistic or behavioural demonstrations of submodality distinctions - 5/6 examples Perform a compulsion blow-out for someone else - 1 during course Pace and lead someone's state using language and physiology and describe it in submodality terms - 2 examples
<u>Values</u>	Identification and recognition of values in conversation Utilisation of values Elicitation (singly and hierarchy) Cleaning up a hierarchy Complex equivalences and beliefs related to values Connection with emotion Values systems (Clare Graves work)	Identify values in conversation - 2/3 examples Formal elicitation and clean-up of a values hierarchy - 1 completed successfully Elicit and describe complex equivalence - 3-4 examples
<u>Quantum Linguistics</u>	Review of Practitioner level language Principles from Quantum Physics The patterns	Use QL patterns in conversation/coaching to create change in someone else's map of the world. - 3-4 examples
<u>Sleight of Mouth</u>	The patterns	Appropriate use in coaching/conversations 4-5 examples
<u>General</u>	Ability to shift between content and form	Correct use of NLP terminology Give accurate NLP description of experience